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Independent Software Vendor SaaS Assessment
Deliver your application to the market using a SaaS model

Contact your Account Manager or email **brilliance@6dg.co.uk**

Are you looking to **deliver your application to the market using a SaaS model**? Our Independent Software Vendor (ISV) SaaS Assessment delivers a quantitative and qualitative analysis of your application's infrastructure dependencies. Having mapped workloads and interdependencies, we work with you to analyse this output and **define a service model with industry-leading SLAs** that will enable you to **maximise application performance and availability.** We will explore ways to **optimise your security posture** throughout the engagement, taking into account the compliance standards your market holds you accountable to and **reducing risk to your business.**

We are unsure if our application will run in the cloud.

> We will identify how your application interacts with infrastructures to make targeted architecture recommendations.

We are concerned about the operational changes required to deliver a SaaS offering.

> A shared responsibility model removes infrastructure management burden.

We are hesitant to move from delivering a product to delivering a service.

> Our service model limits strain on your business whilst meeting your client's support, commercial and performance requirements.

We are unsure of how to change revenue profiles from CapEx to OpEx.

> We will assist in developing the commercial model that sits behind your architecture.

By offering SaaS we take on more risk in terms of security and accountability.

> We will design and implement the right shared responsibility model for your business.

We are not sure if our application code is ready for a cloud deployment.

> We will make recommendations on application components that need redevelopment.

Your ISV SaaS Assessment Journey

Optimise architecture

Having scanned your network we can right-size your estate, identify cost savings and establish areas where you can enhance the performance of your application to ensure workloads are running on the most effective platform with the right level of resources available at the right time. Maximise efficiency, performance and productivity.

Service design and user support

Through engagement with your current support desk stakeholders we can:
- Define a shared responsibility model of the new service.
- Benchmark service design against ITIL best practices.
- Develop service desk flow and agree incident classification with KPIs.
- Implement appropriate SLAs.

Enhance security

We will provide you with a clearly defined security shared responsibility model for the new service design. We will also provide you with recommendations on how to further secure your service and how that reflects on the shared responsibility model.

Speak to our experts today on **0800 012 8060** or visit **www.6dg.co.uk**

Enabling your brilliance

ISV SaaS Assessment Phases

(1) **Kick-off and agreement of your organisation's priorities.** To ensure our assessment delivers the right outcomes for your organisation, we first need to understand your key drivers – cost optimisation, application performance, security, or all three.

(2) **Prerequisite completion and tool deployment.** By deploying monitoring tools to collect inventory and activity data we gain a more detailed understanding of your application, and establish key areas to investigate.

(3) **Data collection and monitoring.** Having deployed our assessment tools we leave them to run for a period of time (usually 30 days) to capture inventory and activity data.

(4) **Data analysis and consultative workshop.** We analyse the output from the monitoring tool and key stakeholder engagement, and review this with you to identify the most appropriate route to market for you application.

(5) **Result review and proposal presentation.** Finally, we produce a full report detailing recommended activities, suggested priorities as they relate to your application's transition to a SaaS model, a high level target architecture, and proposed service and security shared responsibility models.

ISV SaaS Assessment Outputs

✓ Analysis of existing deployment/infrastructure and/or analysis of information provided during consultancy with your senior application development team

✓ A view across your physical or virtual estate

✓ Raw data collection for up to 30 days to capture month-end activity

✓ Multi-cloud cost analysis, pricing options and recommendations

✓ Consultative workshop mapping inventory data to operational and business logic, enabling Six Degrees to build a meaningful proposal

✓ High-level designs for reference architecture, service wrap, support desk design and security shared responsibility model

For more information on our ISV SaaS Assessment services, or to setup a consultation, contact your Account Manager or email **brilliance@6dg.co.uk**

Six Degrees is a cloud-led managed service provider. It works as a collaborative technology partner to businesses making a digital transition. Always placing clients at the heart of its strategy, Six Degrees' passionate teams combine technical expertise and deep sector-specific knowledge to innovate, craft and manage the right solutions to power their businesses.

Partners and Accreditations

Microsoft Partner — Gold Cloud Platform, Gold Cloud Productivity, Gold Datacenter, Gold Data Analytics, Gold Application Development

Microsoft Partner — Silver Small and Midmarket Cloud Solutions, Silver Security, Silver Collaboration and Content, Silver Messaging

CYBER ESSENTIALS PLUS

CHECK — IT Health Check Service

PCI DSS COMPLIANT

National Cyber Security Centre

CREST

ISO 27001